



Business Value Of Maison &
Dynamics 365 CRM Solution for
Insurance



Delivering Business
Transformation Today



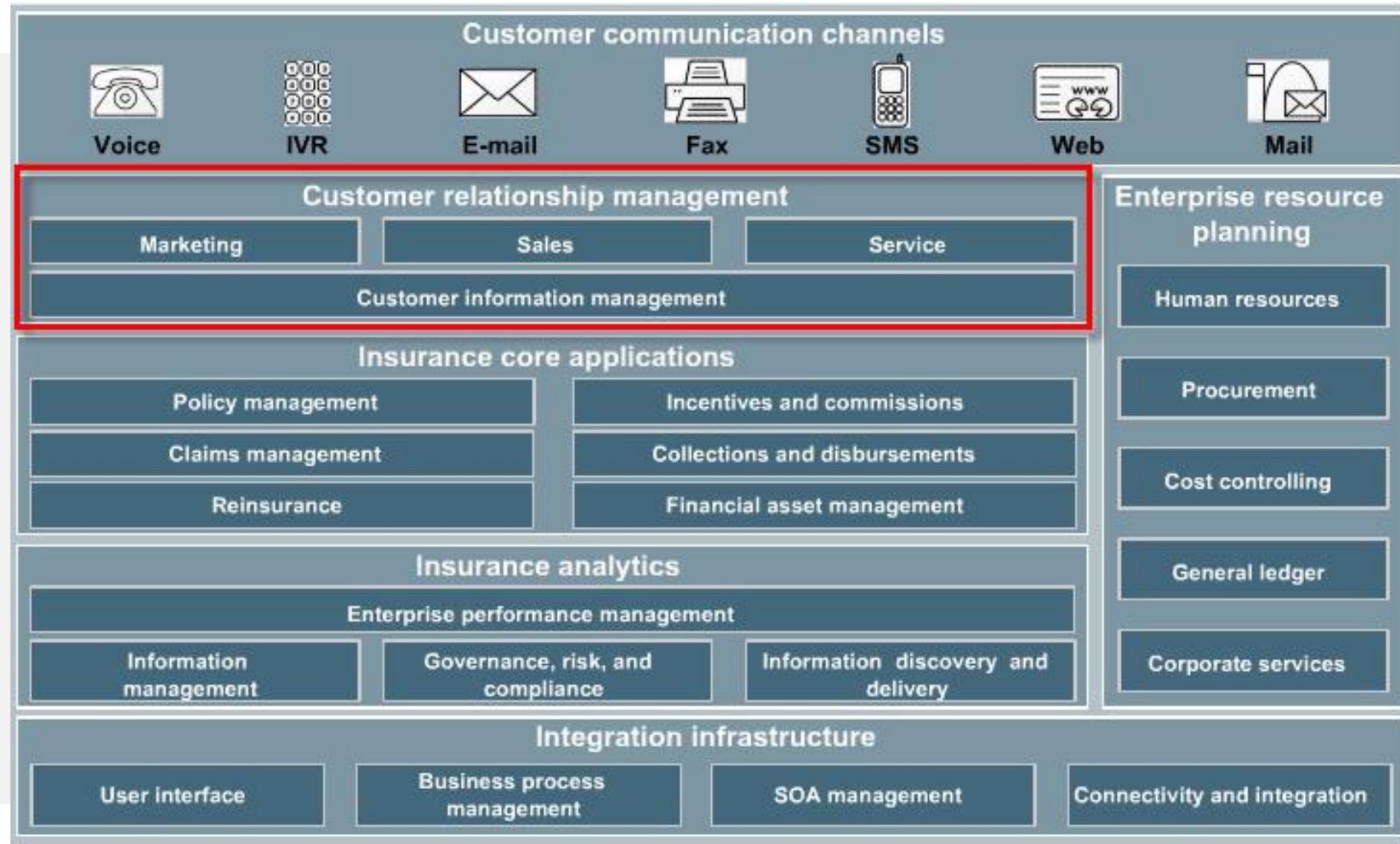
Microsoft
Dynamics 365



Global Relevant References



Maison & Dynamics 365 CRM Solution Overview



Maison & Dynamics 365 CRM Solution Overview



Application Platform (PowerApps, Power BI Embedded, Flow) & Common Data Model

Azure

Maison's Solution for Sales Management



- Lead Creation
- Lead Auto Routing Mechanism
- Sales Pipeline Management
- Goals/Target Management
- Holidays Management
- Lead Assignment Queues Management
- Lead Notifications (Internal & External)
- Cold Calling

Maison's Solution for Marketing



Campaign Management

- Tagging of campaign to leads

Campaign Activities

- Email
- SMS
- Phone Calls
- Appointments

Budget Management

- Campaign Budget
- Marketing Budget

Benefits Summary



Extremely
User
Friendly

Seamless
Integration

Lower TCO

Great Business Intelligence

Easily
Extendable